

# CALIFORNIA

## EXISTING SINGLE FAMILY HOME ANNUAL MEDIAN SALES PRICE

### 1968 TO 2007



#### Travis Houston

*The West of the Five Real Estate Consultant*

**Prudential California Realty**

Direct 858.232.2008 | Fax 858.408.3212

Travis@WestoftheFive.com

[www.WestoftheFive.com](http://www.WestoftheFive.com)



Year	Average Sales Price	Dollar Increase	Percent Change
1968	\$ 23,210.00		
1969	\$ 24,230.00	\$ 1,020.00	4.21%
1970	\$ 24,640.00	\$ 410.00	1.66%
1971	\$ 26,880.00	\$ 2,240.00	8.33%
1972	\$ 28,810.00	\$ 1,930.00	6.70%
1973	\$ 31,460.00	\$ 2,650.00	8.42%
1974	\$ 34,610.00	\$ 3,150.00	9.10%
1975	\$ 41,600.00	\$ 6,990.00	16.80%
1976	\$ 48,630.00	\$ 7,030.00	14.46%
1977	\$ 62,290.00	\$ 13,660.00	21.93%
1978	\$ 70,890.00	\$ 8,600.00	12.13%
1979	\$ 84,150.00	\$ 13,260.00	15.76% 10.86%
1980	\$ 99,550.00	\$ 15,400.00	15.47%
1981	\$ 107,710.00	\$ 8,160.00	7.58%
1982	\$ 111,800.00	\$ 4,090.00	3.66%
1983	\$ 114,370.00	\$ 2,570.00	2.25%
1984	\$ 114,260.00	\$ (110.00)	-0.10%
1985	\$ 119,860.00	\$ 5,600.00	4.67%
1986	\$ 133,640.00	\$ 13,780.00	10.31%
1987	\$ 142,060.00	\$ 8,420.00	5.93%
1988	\$ 168,200.00	\$ 26,140.00	15.54%
1989	\$ 196,120.00	\$ 27,920.00	14.24% 7.95%
1990	\$ 193,770.00	\$ (2,350.00)	-1.21%
1991	\$ 200,660.00	\$ 6,890.00	3.43%
1992	\$ 197,030.00	\$ (3,630.00)	-1.84%
1993	\$ 188,240.00	\$ (8,790.00)	-4.67%
1994	\$ 185,101.00	\$ (3,139.00)	-1.70%
1995	\$ 178,160.00	\$ (6,941.00)	-3.90%
1996	\$ 177,270.00	\$ (890.00)	-0.50%
1997	\$ 186,490.00	\$ 9,220.00	4.94%
1998	\$ 200,100.00	\$ 13,610.00	6.80%
1999	\$ 217,510.00	\$ 17,410.00	8.00% 0.94%
2000	\$ 241,350.00	\$ 23,840.00	9.88%
2001	\$ 252,350.00	\$ 11,000.00	4.36%
2002	\$ 316,130.00	\$ 63,780.00	20.18%
2003	\$ 371,520.00	\$ 55,390.00	14.91%
2004	\$ 450,990.00	\$ 79,470.00	17.62%
2005	\$ 548,200.00	\$ 97,210.00	17.73%
2006	\$ 567,690.00	\$ 19,490.00	3.43%
2007	\$ 528,649.38	\$ (39,040.62)	-7.38% 10.09%

Source: California Association of Realtors

40 YEAR AVERAGE APPRECIATION 7.41%